

Last Statement - December 31, 2018		December January	
<b>Bank Checking</b>		<b>Staff Presentations / Activities</b>	
Beginning Balance	\$116,415.05	Lamprey River Symposium presentation	
Deposits	89,021.01	Hampton Branch Rail Trail Meetings	
Payments	104,034.32	Seacoast Environmental Film Festival – panel discussion	
<b>Ending Balance</b>	<b>\$101,401.74</b>	Public Private Partnership Hearing on Portsmouth Park and Ride	
<b>Other Accounts</b>		Joint Land Use Study With SMRPD	
Line of credit (\$30,000) activated?	\$0.00	Municipal and County Government Orientation Presentation	
Holding Account Beginning	\$16,644.00	OSI/CAW Floodplain Workshop	
Holding Account Ending	\$16,644.00		
<b>Performance targets</b>		<b>Current Performance December - January</b>	
Operating Expenses In Reserve	3 months	Operating Expenses In Reserve	< 1 month
rpc-nh.org -- Sessions	1500	rpc-nh.org -- Sessions	852 (+11.7%)
rpc-nh.org -- Users	1000	rpc-nh.org -- Users	707 (+15.7%)
Twitter Followers	300	Twitter Followers	294 (+1)
Facebook Likes	250	Facebook Engagement	383 people reached with 145 engagements
		<b>Social Media Narrative:</b> Areas with highest engagement included Off shore wind proposal, recycling presentation at RPC Commissioner meeting, , RSMS project/map, 2018 Obligated Projects list, info on NHGS Stone Wall Mapper. People visiting our site: 466 come directly to it, 285 got to it via organic search, 94 can via referral, and 15 came via a social media platform. Webpages most visited were maps & resources, meetings, communities, staff and employment.	
November 2018 Target Revenue	50%	December 2018 Revenue	44.8%
November 2018 Target Expenses	50%	December 2018 Expenses	43.2%
<b>Budget Narrative</b>			
<b>Bank Balance/Cash on hand:</b>	Cash balances remain at a minimum level. We have less than one month of operating expenses on hand. Cash flow has improved but remains a challenge.		
<b>Payables and Receivables:</b>	Remains current to be paid/received within 30 days.		
<b>FY19 Working Budget:</b>	Current working budget as amended in September with additional revenue from grant applications		
<b>FY19 Working Budget</b>			
<b>Funding Sources</b>		<b>Expenses</b>	
Local Dues	\$ 156,595.00	Salaries	\$ 584,790.00
State and Federal Contracts	\$954,422.00	Contracted Services	\$ 281,842.00
Grants	\$ -	Legal Services	\$ 1,000.00
Local Planning Contracts	\$ 134,433.00	Travel & Expenses	\$ 9,000.00
Other Income	\$ 2,000.00	Bank Service Charge	\$ 350.00
		Taxes-Payroll	\$ 44,736.00
		Unemployment Insurance	\$ 1,000.00
		Health Insurance	\$ 45,283.00
		Health Stipend	\$ 12,000.00
		Dental Insurance	\$ 5,766.00
		Life & Disability Insurance	\$ 3,500.00
		Retirement - 457 Plan	\$ 25,965.00
		Retirement - NHRS	\$ 39,447.00
		General Insurance	\$ 5,209.00
		Rent	\$ 50,100.00
		Janitorial	\$ 2,300.00
		Telephone & Internet	\$ 5,000.00
		Office Supply and Events	\$ 10,000.00
		Postage	\$ 1,000.00
		Audit	\$ 11,000.00
		Utilities	\$ 7,100.00
		Contract Printing	\$ 4,400.00
		Newspaper and Media	\$ 2,500.00
		Equipment and Software Maintenance	\$ 17,000.00
		Dues & Subscriptions	\$ 22,600.00
		Training, Workshops, Conf.	\$ 5,000.00
		Accounting	\$ 300.00
		Payroll Processing	\$ 500.00
		Miscellaneous	\$ 2,000.00
		Equipment Purchases	\$ 5,000.00
<b>Working Budget</b>	<b>\$1,247,450.00</b>	<b>Total Expenses</b>	<b>\$1,205,688.00</b>
		Potential Reserve	\$41,762.00
		<b>Delta</b>	<b>\$0.00</b>

<b>Potential New Revenue</b>	
NOAA PSM Coastal Corridor Study ~\$ 80,000	
<del>National Science Foundation SC3 ~\$10,000</del>	
NHDES Sourcewater RDWP ~ \$10,000	Awarded!
Atkinson MS4 Services ~ \$5,000	
Newington Masterplan ~ \$12,000	Awarded!
Hampton Master Plan ~ \$15,000	
Rye Bike Pedestrian Infrastructure ~ \$3,000	Awarded!
National Science Foundation SC3 ~ \$75,000	